WennSoft
Signature

Designed to deliver...
today and tomorrow

Field Service & Mobility | Jobs Costing & Project Management | Equipment Management
Time & Expense | Sales & Marketing | Financials | HR & Payroll | Supply Chain

Designed to deliver...today and tomorrow.

We know that choosing and implementing a solution like WennSoft Signature® is a big undertaking and isn't done thoughtlessly. In fact, you've likely put a great deal of thought into it, asking questions like "Does it have the functionality I need?" "What if I need more tomorrow?" "Do I trust this company?" "Do they *really* understand what I do?" We built Signature for organizations that want to manage installation, maintenance and repair processes more profitably, like those in the specialty trades and energy sectors. But it was *designed* to fit your business today and into the future.

Hundreds of specialty trade contractors, energy companies as well as a broad spectrum of other service-focused businesses rely on WennSoft as their partner. And we're ready to stand by you, too. In fact, we guarantee it. We're committed to making sure every implementation of our software is successful. If you're not satisfied, we'll make it right.

If you've used industry-specific business software before, you may have found the back-end accounting functionality limited or lacking. With Signature, you get the best of both worlds: an industry-tailored solution backed by a world-class financial management and customer relationship management (CRM) system all based on Microsoft technology. Our vision is to deliver a complete solution for our customers, whether you're in the field or in the office because we know that you need to connect what is happening at the job site or on the service call with the story the financial numbers are telling.

With WennSoft Signature, you'll benefit from:

- Real-time financial information to drive better decision making—including cost management and labor control—to ensure profitable operations

- Increased customer satisfaction and reduced overhead through more efficient work orders and field service call processes

- On-time, on-budget projects through increased project management efficiencies driven through better collaboration and visibility into project details

- Improved asset tracking—from financial to operational status

- And much more

History that matters

So why choose us? With roots forged in the "ins and outs" of the field service business, we are drawn to find ways to drive greater efficiencies and cost control into our customers' businesses. WennSoft has a nearly 20-year track record of doing just that. We're confident that if you take a closer look and evaluate Signature and its value, the flexibility we offer in licensing and deployment, and the low risk environment WennSoft provides, you'll join the WennSoft community. It's a community built on the belief that together we can maximize your business operations and grow—long into the future.

A Complete Field Service Solution

As a complete solution, WennSoft Signature gives you the tools you need to connect your business—from sales to service, to control project costs, manage labor and to profitably use, distribute, schedule and maintain equipment. All while delivering the accurate, real-time information you need to analyze profitability, regulate your cash flow and increase sales.
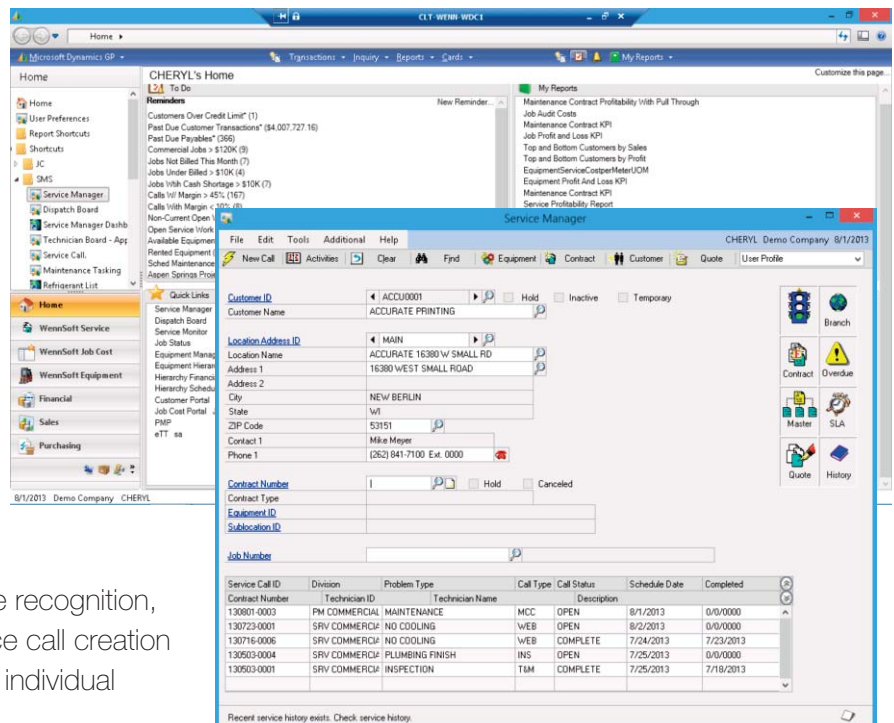
Connected Sales and Service
Win customers. Keep them happy. Build customer loyalty. It's possible when you're connected.

- Sales and service teams have full visibility and access to complete customer information including service call status and profitability, cost and billing, to ensure everyone has the necessary details, even when critical team members are out of the office.

- Control estimates and extend quoting capabilities to sales professionals while limiting price variations and mark-ups to eliminating duplicate data entry between sales and operations.

- Warranty and renewal communications can be streamlined, helping ensure customers receive timely information and no revenue opportunity is overlooked.

- Customers can view their account, monitor their service calls, receive notifications and alerts, and more. That means a better experience for customers and fewer "no-show" calls for you.

Service, Maintenance and Repair
Right people. Right place. Right parts. Rave reviews.

- Everyone involved in customer service, whether they spend their time in the office or on a call, has access to customer information such as equipment at the site, service history, maintenance contracts, open calls, credit and payment status, and a variety of other key indicators.

- Quickly create, receive, modify and update service calls in the office or in the field, enabling field technicians to complete additional tasks while on site or get approval immediately to complete additional work.

- Improve scheduling by giving dispatchers better access to technician information like shifts worked and overtime limits.

- Automatically integrate key variables, such as job or technician location, technician skill level and current schedule for dynamic re-assignment of technicians.

- Ensure you're securing contracts, assessing profitability and taking the best possible care of your customers with automated quoting, invoicing, revenue recognition, preventive maintenance scheduling, service call creation with tasking and tracking of master and/or individual contracts per location.

Create service calls quickly and completely with visibility into all your customer's details. Access the information and monitor the KPIs specific to your role from your homepage.

Field Mobility

Office and field. Connected and productive. What more could you ask?

- Whether you've outfitted your field technicians with laptops, smart phones, tablets or other handheld devices, Signature puts back-office access in your technicians' hands, whatever the task and however remote the call location.

- Even in an age of "always online," connectivity issues can occur. Online store and forward capabilities ensure details are captured and ready for updating once connectivity is restored.

- As work is being completed, technicians can record what was done, how long it took and what parts were used. Once work has been completed technicians are able to secure signatures, issue an invoice, receive payment and transmit a call summary back to the office and to the client before moving on to the next service call. This will expedite the invoice-to-cash timeline and ensuring the work is completed as expected.

Techs can use up to three devices across IOS, Android and Windows operating systems for peak efficiency in the truck or in the field.

- Say good-bye to paper tickets and tedious, error prone re-keying of service data. With Signature's mobile field service capabilities, all the information is captured on site and relayed electronically to dispatch ensuring completed appointment information is transmitted, received and accurate.
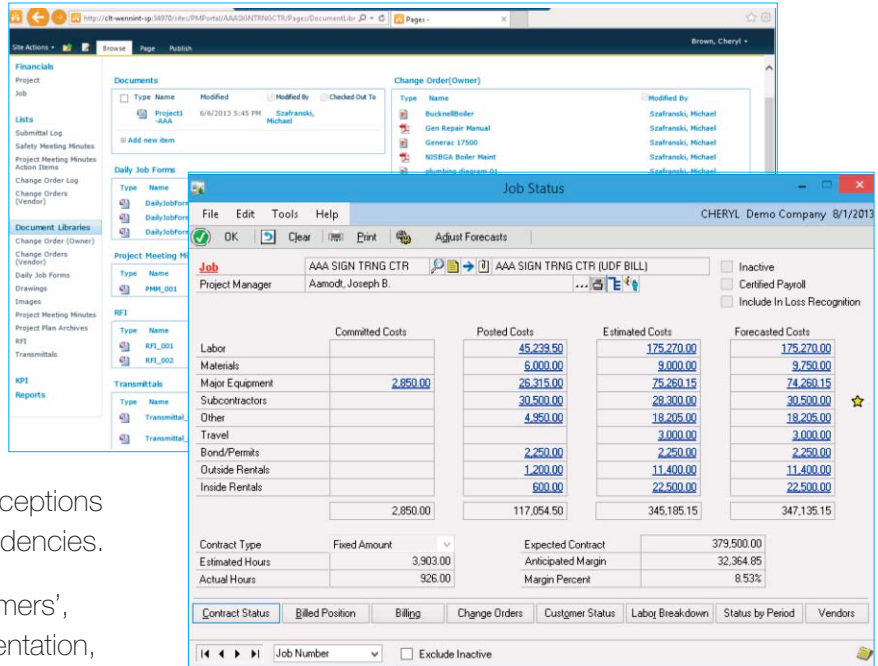
Managing Equipment or Assets

Yours, mine or theirs. Know where your equipment is, how it looks and what it needs.

- Keep full and accurate equipment details including acquisition and maintenance costs, equipment attributes, operation log, rental income and expense details and transport and location information.

- Track the logistics and expenses of moving equipment to a site, bill for equipment usage and see true profitability on your equipment.

- Create scheduled maintenance records to ensure fleet equipment is serviced on schedule—whether it's your equipment or your customers'.

- From agreement to booking to distribution, track the details of equipment rental and sales including availability, location and pricing.

Jobs and Project Management

Project on schedule. Documents in one place. Budget on track. It's a beautiful thing.

- Easily import jobs with cost codes, bill codes (your schedule of values) and other project data from estimating systems or Microsoft Excel reducing error-prone manual entry.

- Create project plans with Gantt charts in Microsoft Project using system data without the need to re-enter data as the data will flow to and from the project.

- Simplify how you track proposed change orders, approved change orders, and subcontractor change orders so project managers can respond quickly to new requirements or unexpected delays.

- Keep your projects on time and on budget with customizable workflows that ensure project managers and workers are automatically alerted of exceptions and reminded of deadlines and dependencies.

- Easily manage a high volume of customers', vendors', and subcontractors' documentation, retainage and associated agreements.

- Accommodate complex payroll regulations and compliance, including certified payroll, union pay and prevailing wage.
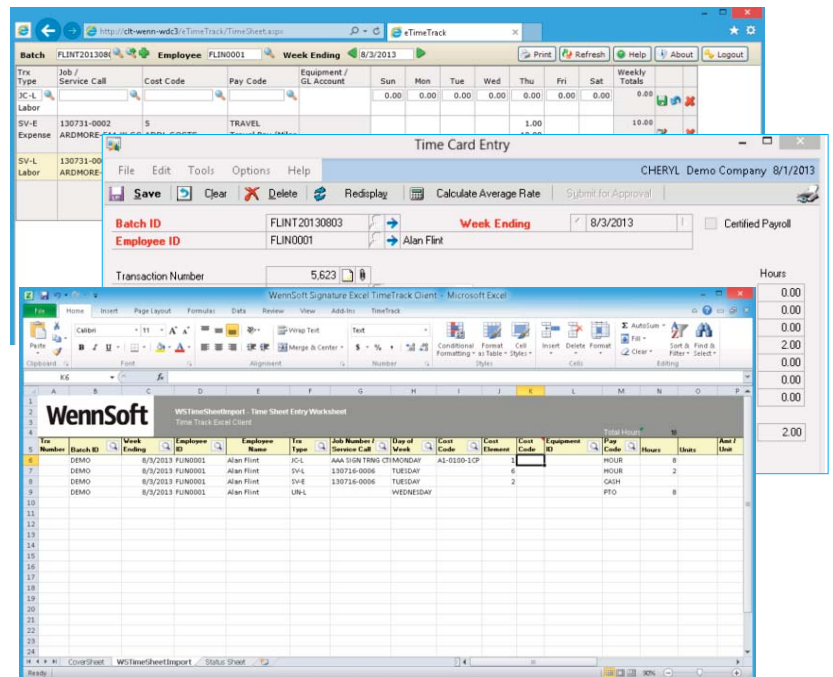

Keep project management in the field aligned with office operations using our Microsoft SharePoint-based Project Management and Job Costing.

Time and Expense

Capture labor and project costs. It's that easy.

- Streamline time and expense entry by enabling onsite tracking available via multiple user experiences and capture time and expenses against service calls and jobs.

- Establish the level of approvals required and set up workflows for efficient time and expense tracking.

- Information entered once is available to a variety of departments allowing supervisors and project managers to easily monitor and analyze ongoing labor costs.

Enter details via web, Microsoft Excel, or the standard client. Signature makes it easy to track time and expenses.

4

WennSoft Signature®

Document Management

All the information you need, when and where you need it. Bye-bye binder!

- Capture and store the documents generated from original work, scans or faxes. Indexes are automatically generated to ensure you can access the documents when needed. Capture of an optical character recognition (OCR), barcode and XML imports is also available.

- Configure workflow to provide a standardized process for control and approval of documents, and export to other systems eliminating redundant data entry.

- Schedule and distribute documents automatically based on receiver preferences of email, fax or print.

- Retrieve, view, annotate and route documents instantly. Access is protected with roles-based security with full audit tracking of all actions to a document.

Financial Management

Maximize your project profitability. Reduce time to cash. Deliver reports that make your CPA ecstatic.

- Manage your general ledger, print required financial statements and drill-down to supporting data.

- Easily collaborate with vendors, check payments and view open purchase orders.

- Improve the efficiency of your procurement process with accounts payable, purchasing and routing tools that help you better manage pricing, ordering, tracking and receipt of goods to reduce costs and maximize your purchasing power.

- Decrease time to invoice and improve cash flow with convenient invoicing tools that enable project or job-level billing. Choose from recurring, AIA, fixed contract, and time and materials billing options.

- Achieve more accurate revenue recognition by determining POC (percentage of completion) based on actual and forecasted costs or labor hours.

- Manage inventory easily and accurately, enabling better planning for maintenance, rental and repair processes.

- Track complex "parent" and "component" asset relationships with streamlined invoicing, detailed revenue, and fixed assets and depreciation tracking.

- Track and manage fixed assets with rent-to or bill-to project options.

Seamless flow of information to and from financial management, streamlines operations, and reduces administrative costs.

Supply Chain, Manufacturing and Distribution

It's like an operational skeletal system, but even cooler—leverage what you need.

- Maintain inventory to support your operations and gain complete visibility from counter sales to truck stock used on service calls. It's complete parts management.

- Whether you build your own materials for a job or you're supplying other contractors with what they need to get the job done, Signature has you covered with full integration across inventory, sales order processing, manufacturing and distribution. Just turn on the functionality as you need it.

Human Resources and Payroll

Ever-changing government and union rules and regulations? No problem.

- Address union and government compliance with robust payroll capabilities, including general payroll processing as well as overtime, double time, union prevailing wage calculations and payroll compliance reporting.

- Save time and eliminate duplicate data entry by exporting US payroll information to ADP®, or other payroll services.

- Virtually and securely file, access, and manage all important employee documents, such as W-4s and TD-1s, I-9 details, copies of drivers' licenses, and other critical employee and job related documentation.

Business Insights

Flexible tools. Easy access. Power to the people.

- All your standard financial, project and service reports come, well, standard. But there's more.

- You get easy access to centrally-located data, vital metrics and reports, user- and role-specific dashboards and the ability to view and interact with SQL Server Reporting Services (SSRS) reports. Access to data does not require the user to log in to the backend application, making it easier for your employees to use tools they know to view vital information, identify anomalies and quickly find the answers they need.

- Establish alerts for prompt notification of overages or exceptions so you can quickly make adjustments and get the project back on track before it becomes a bigger issue.

- Query, build and save your own version of reports, leveraging consistant data.

Technology[2]

What do you get when you take the security and platform assurance of Microsoft technologies and couple it with what WennSoft does best? You get R&D of significant proportions. Not only do you get the feature-rich, industry strength of a WennSoft solution, but its foundation is built on the full power of a Microsoft R&D platform investment as well, which exponentially increases the value you receive with each release.

WennSoft Signature is Certified for Microsoft Dynamics (CfMD), which means that it has been thoroughly tested and proven to meet Microsoft's highest standards for partner solutions— and we think that should give you a little reassurance. As a Microsoft partner, we've earned Enterprise Resource Planning and Midmarket Solution Provider competencies signifying that our team members have met Microsoft's extensive training and certification requirements. That means you're working with a dependable implementation and support team when it comes to industry and technology know-how.

Choice and Control

WennSoft Signature is available on-premise for customers who want to manage their own solution and infrastructure. It's also available in an online environment so you can easily access your solution in the cloud with day-to-day management handled elsewhere, allowing you to free IT resources to focus on more strategic business and technology goals.

WennSoft Signature can be licensed through a perpetual or subscription model. Our goal is that you have the software, services, environment and licensing options to help ensure WennSoft will be the last solution you'll need.

Visit www.wennsoft.com or contact us for more information about WennSoft Signature, our services, or our Last Solution Guarantee.

WennSoft

Proven Solutions. Lasting Relationships.

www.wennsoft.com
1-888-WENNSOFT
contact@wennsoft.com